



Sales Intern

Reporting to: Business Developer
Hours: Full Time
Duration: Minimum 3 Months
Location: Brussels, Belgium

Optimy has developed an innovative and intuitive Software as a Service (SaaS) that allows organisations to better manage their sponsorship, grants and community investment.

After 6 years, Optimy records more than 180 customers across 6 continents. More than 98% of Optimy users renew their licence each year, including big names such as BMW, Carrefour, Johnson&Johnson, L'Oréal, Vodafone, Holcim and Volkswagen.

Optimy aims to become the leader worldwide in its niche market and is looking for a Sales Intern to help develop new markets and identify opportunities.

Please note that we will accept only applicants who can provide us with an internship agreement from their university.

Responsibilities:

- Research your markets to find new prospects
- Cold call prospects to set up a first meeting
- Follow and assist with the entire sales process, guided by an experienced business developer
- Manage your own 'special project', from a variety of options based on your profile (e.g. marketing roles, finance, HR)

Requirements:

- Proficiency in English or French or German or Italian or Spanish or Portuguese or Arabic.
- You are a 'doer' – somebody who wants to prove their ability by getting things done
- A real interest in a sales career

Our offer:

- A chance to work as part of an international team
- Real responsibility, your work will have a direct and noticeable impact on the success of the company
- The possibility of joining the team on a long term basis

Depending on circumstances, part of accommodation and transportation costs are covered. We grant 300€/month to foreign students and 50€/month to students based in Belgium.

You are interested? Go to <http://jobs.optimy.com/en/> to apply!